

ashurst

Our Italian practice



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Today's business environment is a complicated and challenging landscape

Our clients value our ability to cut through complexity to provide incisive advice leading to practical, commercial legal solutions.

The legal market has changed significantly in the recent past and clients have a greater expectation for added value from us. Our clients are increasingly faced with large and complex transactions that require cutting edge, tailor-made solutions. As a consequence, we bring clarity and judgment to solve some of our clients' most complex challenges.

We are able to offer the reach and insight of a global network based on our knowledge and understanding of local markets. Ashurst has a truly global network and cross-border expertise across the developed and emerging areas of Europe and globally, uniquely positioned to help our clients achieve their ambitions.

We are deeply committed to understanding our clients' legal, commercial and cultural needs. Our clients appreciate how we look out for their long-term interests and create enduring partnerships with them. Working together with some of the world's leading financial institutions and multinational companies we have a reputation for successfully managing large and complex multi-jurisdictional transactions and delivering outstanding solutions for our clients.



"Works seamlessly across different jurisdictions; always available and willing to go the extra mile. Combination of a global network and great knowledge of operators and the domestic market."

LEGAL 500 2022

Ashurst's Italian practice

Our Italian practice comprises over 45 professionals, including lawyers who qualified in Italy, the UK and the US.

Our market-leading expertise and multi-jurisdictional experience enable our professionals to cut through complexity and deliver clear, pragmatic, commercial advice for our clients. The firm has a strong reputation in the market, which is driven by the skills and proficiency of its lawyers.

OUR CLIENTS

Our clients include multinational companies, industrial groups, banks and financial institutions, insurance companies, institutional investors, private equity, property and investment funds. Ashurst also advises Government bodies, public companies and sovereign wealth funds in the context of complex transactions which are often of a multi-jurisdictional nature.

- Aermont
- Althea
- Alvarez & Marsal
- Amundi
- Antin Infrastructure Partners
- Apollo
- Ardian
- Astaldi
- Asterion
- Autostrade per l'Italia
- AXA
- Azimut
- Bain Capital
- Banca IMI
- Banca Monte dei Paschi di Siena
- Banco BPM
- Bank of America Merrill Lynch
- Bank of China
- Barclays
- Basalt Infrastructure Partners
- BlackRock
- Blackstone
- BlueBay
- BNL
- BNP Paribas
- BPM
- British Petroleum
- Burberry
- Cassa Depositi e Prestiti
- Castlake
- Céréa Capital
- Circuitus Capital
- Colussi
- Crédit Agricole CIB
- Crédit Suisse
- D. E. Shaw
- Davidson Kempner
- DeA Capital Real Estate
- Deutsche Bank
- Enel Group
- ENI
- ERG
- European Investment Bank
- F2i
- Fortress
- Generali
- Glennmont Clean Energy Fund
- Guber
- Hana Financial Group
- Hines
- HSBC
- ICG
- Idinvest Partners
- Illimity Bank
- ING
- Intesa San Paolo
- Itochu
- JP Morgan
- KKR
- Lendlease
- Lightsource
- Macquarie
- Maire Tecnimont
- Marubeni
- Mitsui
- Mondadori
- Morgan Stanley
- Natixis
- Nuveen Capital
- Oaktree Capital Management
- Pemberton Capital Partners
- Prelios
- SACE
- Sacyr
- Salini Impregilo
- Santander
- Sila Group
- Sisal
- Société Générale
- Sonnedix
- Taconic Capital
- Tages
- TAS
- TERNNA
- The Jiuce Plus+ Company
- Trina Solar
- UBS
- UniCredit
- US Bank
- Värde
- WRM
- York Capital



“Works seamlessly across different jurisdictions.”

LEGAL 500 2022



“The team has always been very proactive and the quality of work is very high.”

CHAMBERS AND PARTNERS 2022

Our practice areas

ADMINISTRATIVE LAW AND REGULATORY

Our administrative law team helps domestic and foreign clients, both private and public entities, in matters relating to public contracts and public concessions during the tender procedure and the execution of contracts.

Our team has in-depth expertise in all types of infrastructure (roads, bridges, undergrounds, tramway, ports, airports, parking areas, commercial centres), public utilities (integrated water system, gas distribution, waste management, etc.), telecommunication, real estate, as well as in the energy sector, particularly renewable energy sources such as wind, solar, biomass, hydroelectric plants and conventional energy, such as transport, storage and distribution of gas and LNG (liquefied natural gas) pipelines. The team also has significant

expertise in environmental and town planning issues, pharmaceutical and medical devices sector. The expertise of the team also includes compliance issues such as anti-corruption and data protection.

We also have significant experience in proceedings before the administrative courts in these sectors.

BANKING AND FINANCE

Our Italian banking team acts for banks, borrowers, trustees, asset managers and investors on a wide range of banking and finance transactions, including acquisition and leveraged financings, real estate and development financings, telecom and infrastructure financings, corporate loans, trade finance, asset finance and receivables finance, securitisations and other structured finance products, as well as on special situations and debt restructuring transactions.

Our lawyers can advise on Italian, English and US law matters and often work with other Ashurst offices on complex cross-border transactions, including unitranche financings, mezzanine, second lien, PIK and other junior debt instruments, “fronting structures”, fund finance, hybrid lending structures (bonds and bank loans), loan-to-own transactions, NPL platforms or investments, as well as on takeover bid and other event-driven financings.

We have special expertise in acting for domestic and international asset managers in the private debt space, either on specific investments with an Italian element or on the structuring, establishment and financing of domestic or foreign credit platforms focused on the Italian market.

CAPITAL MARKETS

The lawyers in our capital markets team have a wealth of experience in domestic and international debt instrument transactions such as international bond issues, exchangeable and convertible bonds, project bonds, medium term note programmes, euro commercial paper programmes and liability management exercises.

Our clients include issuers, placement and underwriting syndicates, financial advisers, institutional investors and listed companies. We also advise on the offering and listing of structured financial instruments, certificates, warrants and structured obligations, in addition to swap and other derivative transactions and the preparation of ISDA documentation. We are market leaders in exploring the new frontiers of project bonds through a unique combination of project finance and

capital markets expertise. Our capital markets and project finance teams advised on the first project bond in Italy.

COMPETITION AND EU LAW

The competition and EU law team advises clients on every aspect of Italian and EU Competition law in all economic sectors. With regards to M&A transactions and joint ventures, we assist companies on all aspects and phases of notification procedures of transactions which give rise to concentrations and represents companies in investigation proceedings before the European Commission or the Italian Competition Authority.

Our lawyers also provide assistance to companies in investigation proceedings involving cartels and other restrictive practices, as well as abuse of dominant position before

the European Commission, the Italian Competition Authority and civil and administrative courts at a national and EU level. We do have extensive experience also in relation to consumer protection issues. We assist clients in connection with national competition authorities’ investigations and dawn raids and in the implementation of auditing procedures and antitrust compliance programmes.

ENERGY AND RESOURCES

The team is widely renowned for being at the forefront of energy projects as well as of the applicable regulation worldwide. The Italian team works as one global team with the other Ashurst offices worldwide and has a unique experience in the energy sector both in Italy and abroad.

Our lawyers are able to provide comprehensive advice to the whole range of stakeholders (financial



“Always available and willing to go the extra mile.”

LEGAL 500 2022

investors, sponsors, lenders, borrowers, contractors and public authorities) across a wide range of sectors including renewable and conventional forms of energy as well as oil, gas and LNG. The team includes lawyers who specialise in energy with respect to corporate and commercial, banking and finance, administrative and environmental law in relation to both brownfields and greenfields across a wide range of sectors.

Our lawyers are also market leaders in project finance (PFI) and public-private

partnership (PPP) transactions and are regularly involved in the permitting, structuring and financing of major energy projects.

We provide consistently high quality advice to clients in relation to each phase of the project and bring a rounded perspective regularly advising both sponsors and lenders. This includes: tendering, structuring, permitting, funding, contracting, project financing and both M&A and private equity transactions connected to brownfield and greenfield assets.

M&A AND PRIVATE EQUITY

Ashurst has always maintained a leading position in the M&A and private equity sectors.

We advise on private equity and M&A transactions, LBOs / MBOs, assets deals and joint ventures as well as on complex corporate transactions and on all aspects of corporate and commercial law.



“Ashurst has very strong commercial awareness that helps during negotiations.”

CHAMBERS AND PARTNERS 2022

and international PFI and PPP projects for over 20 years. Our lawyers stand out for their ability to devise innovative solutions advising either financial institutions (financial advisers, MLAs, commercial banks, ECAs, regional and multinational development agencies, and mezzanine funds), sponsors and project companies.

We are market leaders in exploring new financing techniques, for example, project bonds. Our project finance and capital markets teams advised on the first project bond in Italy.

REAL ESTATE

We act for domestic and foreign investors, asset managers, developers and lenders on a wide range of real estate transactions, including acquisitions and disposals of single assets, real estate portfolios and investment vehicles; development of residential and non-residential properties (shopping malls, hotels, resorts, offices and logistic); corporate or debt restructuring of companies operating in the real estate sector (including construction companies); and the establishment and financing of real estate funds and other investment structures.

Our real estate team comprises lawyers with different background and expertise (administrative, environmental, banking, tax and corporate) and is able to assist clients across the entire life cycle of a property investment (initial acquisition, development, leasing and disposal).

Members of the team work closely with Assoimmobiliare, the most prestigious industry organisation,

and often participate in lobbying to optimize the legal and tax regime in Italy.

RESTRUCTURING AND SPECIAL SITUATIONS

The Italian restructuring and special situations team provides comprehensive advice to any of the parties involved in a distressed situation including, in particular, debtors, third party investors, corporate bodies (directors, shareholders and statutory auditors), lenders and other creditors in relation to debt renegotiation and refinancing, insolvency and winding-up proceedings/bankruptcy sale, corporate bodies' liabilities in the context of pre-bankruptcy/bankruptcy scenarios, distressed M&A transactions as well as acquisition and sale of distressed assets, secured and unsecured NPLs portfolios and distressed indebtedness. The expertise of the team includes consensual and non-consensual “loan to own” transactions, relations between debtors and creditors in and out of court, restructuring and work out of companies, creditors' representation / creditors' claims, acquisition of real estate servicing platforms as well as advice on tax issues in relation to any of the above.

Our team is also well known for its creative approach to restructuring distressed debt and equity. We lead the market in this particular area not only by way of the clients we represent, but through the outcomes we deliver and our genuine understanding of the agendas and perspectives of third party investors, corporate bodies, lenders and other creditors in the transactions referred to above.



“The team is very commercial and has a strong international network.”

LEGAL 500 2022

TAX

Ashurst has a comprehensive and fully integrated tax practice comprising lawyers who are recognised experts and experienced practitioners around the world. We provide a range of direct and indirect tax advice to a wide variety of clients across a range of industries. This includes advice on the structuring and execution of transactions and strategic tax planning.

Our tax practice in Italy focuses on international and domestic corporate tax, tax issues related to M&A, private equity, real estate, restructuring, finance as well as tax litigation.

We offer innovative and integrated advisory services which enable our clients to minimize their exposure to tax and regulatory risks and to effectively manage any settlement, pre-litigation and litigation phase.



TRANSPORT AND INFRASTRUCTURE

With a dedicated team of transport and infrastructure lawyers, we can provide high quality advice, tailored to our clients' needs.

Our lawyers are market leaders in project finance (PFI) and public-private partnership (PPP) transactions and are regularly involved in the permitting, structuring and financing of major infrastructure projects, such as roads and toll roads, rail and undergrounds, bridges, hospitals, ports, airports, hydro, waste treatment, aqueducts, telecommunications and social infrastructure. We provide consistently high quality advice to clients in relation to each phase of the project and regularly act on either the debt or the equity sides. This includes: tendering; structuring, permitting, funding through project financing, project bonds, ECA and structured financing, contracting as well as managing M&A and private equity transactions on the primary and secondary markets.

Ashurst remains one of the strongest performers in the field, and market

observers are quick to highlight the breadth and depth of its transport and infrastructure practice. The group is notably international-facing in its approach, and has advised clients in Italy and across the world on high-profile infrastructure projects. The group brings together a wide range of legal experts with extensive experience in infrastructure-related transactions.

Our team has a strong reputation for groundbreaking and regularly advises Italian and international clients on their most complex infrastructure transactions across multiple jurisdictions and sectors. This gives us a thorough understanding of the most challenging business issues in the infrastructure market and our clients benefit from one of the most experienced teams of lawyers in the sector in Italy and across the globe.

Our lawyers have been working alongside key public institutions such as the Italian Bank Association (ABI), the Italian Ministry of Infrastructure in relation to the drafting and updating of the relevant industry regulations.



“Always available to support and create innovative solutions based on customer needs.”

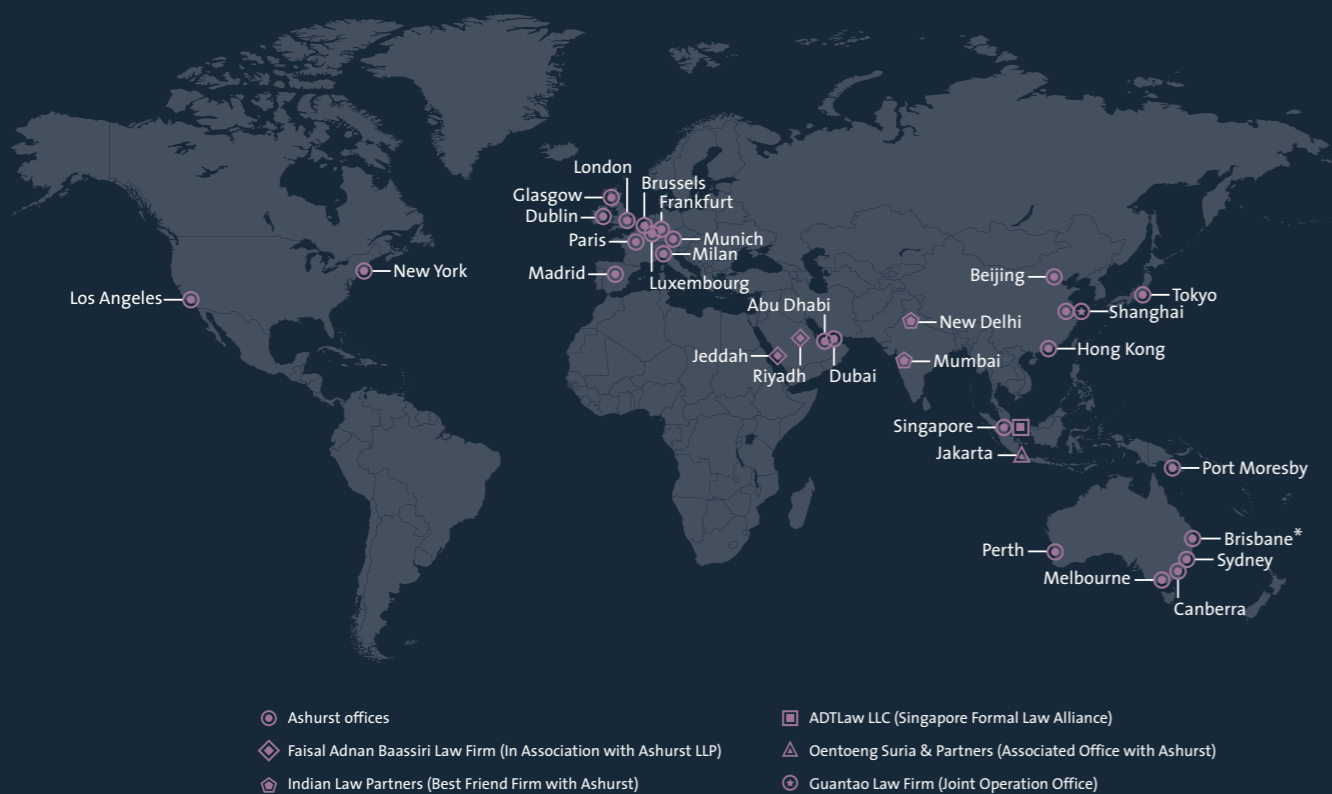
LEGAL 500 2022

About Ashurst

Ashurst is a leading international law firm advising corporates, financial institutions and governments on their most strategically important transactions.

GLOBAL COVERAGE

We currently have 29 offices in 17 countries and a number of referral relationships that enable us to offer the reach and insight of a global network, combined with the knowledge and understanding of local markets. With 400+ partners and a further 1,450 lawyers working across 10 different time zones, we are able to respond to our clients wherever and whenever they need us.



Seamless client service

Our clients value us for being approachable, astute and commercially minded and we pride ourselves on our reputation for delivering outstanding advice on large and complex multi-jurisdictional transactions across a variety of industries, which is practical and solution focused.

At Ashurst we work alongside our clients to gain a deep understanding of their business needs and of all the implications of their transactions to enable them to succeed within this complex and fast-moving climate. We are a firm that understands both the local and global market and places emphasis on cutting through complexity and delivering clear, pragmatic, commercial advice.

Awards

LAW FIRM OF THE YEAR FINANCIAL TRANSACTION TAX
LegalCommunity Tax Awards 2022

LAW FIRM OF THE YEAR INFRASTRUCTURE
LegalCommunity Energy Awards 2022

DEAL OF THE YEAR AUTOSTRADA PEDEMONTANA
LegalCommunity Finance Awards 2022

BEST PRACTICE TRANSACTIONAL INVESTMENTS
LegalCommunity Real Estate Awards 2021

LAW FIRM OF THE YEAR ENERGY & UTILITIES
LegalCommunity Energy Awards 2021

PRIVATE DEBT TEAM OF THE YEAR
LegalCommunity Finance Awards 2020

#1 ENERGY AND INFRASTRUCTURE LAW FIRM OF THE YEAR
MilanoFinanza Legal Awards 2020

FINANCE LAW FIRM OF THE YEAR
LegalCommunity Energy Awards 2020

LAW FIRM OF THE YEAR: FOOD
Top Legal Industry Awards 2019

RENEWABLES DEAL OF THE YEAR – RTR
LegalCommunity 2019

SOLAR DEAL OF THE YEAR – RTR
Infrastructure Journal's 2019

SOLAR DEAL OF THE YEAR – RTR
PFI Awards 2018

TELECOMS DEAL OF THE YEAR – OPEN FIBER
PFI Awards 2018

TMT INFRASTRUCTURE LOAN OF THE YEAR 2018 – EMEA – OPEN FIBER FINANCING
TMT Finance Awards 2018

BANKING AND FINANCE LAW FIRM OF THE YEAR
TopLegal Awards 2018

ITALIAN RENEWABLES LAW FIRM OF THE YEAR
LegalCommunity Energy Awards 2018

EUROPEAN ROADS DEAL OF THE YEAR (SUPERSTRADA PEDEMONTANA VENETA)
IJ Global Awards 2018

EUROPE TRANSPORT DEAL OF THE YEAR (SUPERSTRADA PEDEMONTANA VENETA)
PFI Awards 2017

PPP DEAL OF THE YEAR (SUPERSTRADA PEDEMONTANA VENETA)
Infrastructure Investor Awards 2018

BEST RENEWABLES LAW FIRM OF THE YEAR IN ITALY
TopLegal Industry Awards 2016

DEAL OF THE YEAR (THE FIRST PROJECT BOND IN ITALY)
LegalCommunity Finance and Tax Awards 2015

LAW FIRM OF THE YEAR (EUROPE AND AFRICA)
IJ Global Awards 2014

PROJECT FINANCE LAW FIRM OF THE YEAR
LegalCommunity Energy Awards 2014

The Italian practice team

MANAGING PARTNER



Carloandrea Meacci

T +39 02 85423462
carloandrea.meacci@ashurst.com

Carloandrea Meacci is the Managing Partner for Italy and leads the Energy and Resources department.

Carloandrea has extensive experience in the energy and infrastructure sectors, both in financing transactions (including bonds and project bonds) and corporate/M&A. He advises clients on both domestic and international mandates in Italy, Europe, Africa, Asia and Latin America. His wider experience includes real estate finance, acquisition finance, asset finance and export credit.

Carloandrea joined Ashurst in 2006, and since then he has contributed to the important growth of the practice. He holds a degree from “Università degli Studi di Padova” (1997) and has an LL.M. degree from “New York University– NYU” (1999). He is dually qualified in Italy and in the US.

Recent accolades include:

- “Market leader”, Project Finance, Capital Markets: Debt and Asset Finance – IFLR1000 2022
- “Hall of Fame”, Energy – Legal 500 2022
- “Hall of Fame”, Banking and Finance – Legal 500 2022
- Band 2 for Energy – Chambers 2022
- Band 2 for Project Finance – Chambers 2022



“Carloandrea Meacci is an esteemed lawyer who handles domestic and cross-border M&A mandates in the solar, wind and other renewables sectors, financing and refinancing of solar and wind farm portfolios. Clients appreciate him for “providing an excellent service. He is commercially astute and provides excellent guidance throughout a transaction.”

CHAMBERS AND PARTNERS 2022 ENERGY & NATURAL RESOURCES

PARTNERS



Umberto Antonelli

T +39 02 85423326
umberto.antonelli@ashurst.com

Umberto Antonelli is a partner in the Energy and Infrastructure department.

Umberto’s practice mainly focuses on project financing as well as structured, corporate and capital market financing of energy, infrastructure and transport projects both in Italy and abroad. His clients include leading domestic and international banks, financial institutions, corporations, developers and contractors. He has advised on several market-leading projects across EMEA.

His wide experience also covers real estate finance, acquisition finance corporate loans and cross-border financing.

He holds a Law degree from the University of Milan “Cattolica del Sacro Cuore” (2000) and has a master in international commerce and e-commerce law and regulation from the “Centro Studi SCINT” of Lecce featuring IPSOA (2003). Umberto qualified as an Italian lawyer in 2003.

He served in the army as a complementary officer of the Guardia di Finanza at the General Command (Rome)

Recent accolades include:

- “Highly regarded”, Project Finance and Financial Restructuring – IFLR1000 2022
- “Next Generation Partner”, Banking and Finance Borrower side – Legal 500 2022
- “Next Generation Partner”, Banking and Finance Lender or Arranger side – Legal 500 2022



Andrea Caputo

T +39 02 85423435
andrea.caputo@ashurst.com

Andrea Caputo is a partner and leads the Italian Real Estate department.

Andrea has extensive expertise in advising and assisting Italian and international clients in a number of significant and complex real estate transactions involving acquisitions, disposals and letting (including long term leases and lease-back structures) of large scale retail, office, residential, leisure and logistic portfolios.

Andrea advises domestic and international investors as well as financial institutions (including closed-ended funds). He has also assisted investment and corporate clients in the development of real estate projects and, in this context, he has been active in the negotiation of construction contracts and corporate joint ventures.

Andrea qualified as an Italian avvocato in 2004 and is admitted to practice before the Supreme Court as from 2017.

**Denis Fosselard**

T +32 2 641 9976
denis.fosselard@ashurst.com

Denis Fosselard is a partner and leads the Competition and EU Law department and shares his time between Brussels and Italy.

Denis regularly represents clients before both the European Commission and the Italian Competition Authority, as well as the EU General Court and Court of Justice in antitrust and other community law proceedings

Denis is co-author of the chapter “Should the Decision-Making Power in EC Antitrust Procedures Be Left to an Independent Judge? The Impact of the European Convention of Human Rights on EC Antitrust Procedures”, in the Yearbook of European Law Vol. 14, 1994;

He is author of “Cahiers de droit européen, note sur arrêt de la Cour de justice” (“Comment on the judgement of the European Court of Justice in the Bachmann case”), in Affaire n° 204/90, 1992, Hans-Martin Bachmann et Etat belge.

Recent accolades include:

- Band 1 Expert Lawyer Based Abroad - Chambers 2022
- Elena Giuffrè profile – Please delete the bullet points under Recent accolades and include the following:
- “Rising star”, Project Development – IFLR1000 2022
- “Next Generation Partner”, Energy - Legal 500 2022

**Elena Giuffrè**

T +39 02 85423328
elena.giuffre@ashurst.com

Elena Giuffrè is a partner and leads the Administrative Law and Regulatory department.

Elena specialises in advising national and international clients in relation to administrative law in infrastructure, renewable (wind, solar and hydroelectric) and conventional energy projects, telecommunications, environmental law, real estate, public procurement, compliance and data protection.

She holds a Law degree from University of Catania (1995) and has a Master in Public Procurement (2005).

Elena qualified as an Italian lawyer, certified public accountant in 1998 and she was admitted to the Supreme Court in 2014.

Recent accolades include:

- “Rising star”, Project Development – IFLR1000 2021
- “Next Generation Partner”, Energy - Legal 500 2021

**Mario Lisanti**

T +39 02 85423409
mario.lisanti@ashurst.com

Mario Lisanti is a partner and heads the Banking and Finance department.

He has more than 20 years’ experience of acting for lenders and borrowers on a wide range of banking and finance transactions, including acquisition finance, real estate finance and corporate loans, as well as on special situations, debt restructuring and distressed debt trading.

Mario has special expertise in advising international private debt funds on specific investments with an Italian element (including in the form of unitranche loans or notes) or on the structuring, establishment and financing of credit funds focused on the Italian market, as well as on Italian regulatory matters.

He is ranked as a leading banking and restructuring lawyer in all major legal directories, including Chambers and Legal 500; according to clients, “he is very commercial in bringing forward fruitful connections across the firm’s departments and is able to think through legal risks, which is greatly useful for us” (Chambers Global 2021).

Mario is qualified to practice as an Italian avvocato and as a Solicitor of the Senior Courts of England and Wales.

**Paolo Manganelli**

T +39 02 85423314
paolo.manganelli@ashurst.com

Paolo Manganelli is a partner and leads the restructuring, insolvency and special situations department.

His practice focusses on restructuring and insolvency, as well as corporate and M&A matters to which he brings an extensive knowledge of Italian bankruptcy law, corporate restructurings and general corporate law. In the field of restructurings, Paolo has advised on many of the key Italian transactions of the last years.

In addition, Paolo regularly advises Italian and international private equity funds, hedge funds and global corporations on complex M&A transactions, including minority investments, takeovers and joint ventures.

Paolo is ranked among the leading practitioners operating in the restructuring and insolvency area in Italy by the leading international legal directory Chambers and Partner.

He is the author of several publications in Italian, EU and US law journals, and books on corporate, restructuring and insolvency matters.

Paolo qualified as an Italian avvocato in 2003.

**Michele Milanese**

T +39 02 85423346
michele.milanese@ashurst.com

Michele is a partner and leads the Italian Tax department.

Michele has a significant experience in financial and corporate taxation as well as on the tax aspects related to structured finance, private equity, global banking, project finance, asset finance, energy and securitisations transactions.

Michele regularly assists important Italian and international clients in pre-litigation, litigation, tax compliance and transfer pricing. He is the author of several publications in Italian and international journals and held conferences and lectures on legal and fiscal issues.

**Fabio Niccoli**

T +39 02 85423440
fabio.niccoli@ashurst.com

Fabio is a partner and leads the Italian Private Equity department.

Fabio has extensive experience in Private Equity, M&A and Corporate law. He advises Italian and international private equity funds and global corporations on complex M&A transactions, including minority investments and cross-border transactions. His wider experience includes corporate governance and commercial contracts.

In his previous experience, Fabio served as General Counsel of one of the most significant investment companies in Italy where he was a member of the Investment Committee and seated in the Board of Directors of several portfolio companies.

Fabio joined Ashurst in 2020. He holds a law degree from Università degli Studi di Roma “La Sapienza” (1996) and an LL.M. degree from the University of Chicago Law School (2002).



Annamaria Pinzuti

T +39 02 85423332
annamaria.pinzuti@ashurst.com

Annamaria Pinzuti is a partner in the Energy and Infrastructure department with expertise in M&A.

Her practice focuses predominantly in the areas of M&A/JV, corporate law, restructuring, reorganisation of groups, PPP and public tender offers.

In addition to her deep expertise in M&A, Annamaria has significant experience in relation to private equity and venture capital, investment and shareholders' agreements, as well as extraordinary transactions of companies (e.g. merger, de-merger, contribution of business, capital increase/decrease), issuance of financial instruments, classes of shares etc. and general corporate law advice. In particular, she has advised industrial companies, investment funds and banks on leading M&A transactions both in Italy and overseas, having a focus also on regulated sectors such as oil & gas, utilities, infrastructure and transport.

Annamaria has a broad experience also in development, maintenance, sale and purchase of complex energy projects, in particular power, renewable industry as well as gas and LNG business. She also has significant experience in acquisition finance, LBOs, public tender offers and national and international litigation and arbitration.

Recent accolades include:

- "Up and coming", Corp/M&A: Mid-Market, Chambers and Partners 2022
- "Emerging Lawyer of the Year" – LegalCommunity Energy Awards 2018



Annalisa Santini

T +39 02 85423424
annalisa.santini@ashurst.com

Annalisa Santini is a partner in our global markets department.

Annalisa has an extensive experience on a wide range of finance and debt transactions, encompassing the acquisition/sale of receivables, structured finance transactions, bond issuances and hybrid financing structures as well as structuring of distressed financing transactions.

Annalisa has been advising on a large number of banking, securitisation and other structured finance transactions assisting domestic and international banks, financial institutions, servicers as well as rating agencies.

Assistance in bond issuances comprises advice to both investors and issuers.

She has also been involved in structuring, negotiating and drafting secured and unsecured credit facilities and connected security packages including real estate and corporate finance transactions.

Recent accolades include:

- "Next Generation Partners", Capital Markets Debt, Legal 500 2022

COUNSELS



Gabriele Accardo

T +39 02 85423430
gabriele.accardo@ashurst.com

Gabriele Accardo is a counsel in the Competition and EU Law department.

Gabriele's practice focuses on competition law and other complex areas of law including corporate and technological innovation issues.

Gabriele has extensive experience in EU, Italian and international antitrust merger control, cartel enforcement, vertical restraints, dominance as well as unfair commercial practices. He regularly represents clients in investigations before the Italian Competition Authority, the European Commission and related litigation proceedings before EU and Italian Courts. Gabriele has assisted clients in a wide range of sectors, including food & beverage, FMCG, aviation, energy, telecommunication/media, life sciences, medical devices, consumer electronics, paper, tobacco, financial services, ports/logistic services.

Recent accolades include:

- "Rising Star", EU and Competition Law, Legal 500 2022



Luca Maria Chieffo

T +39 02 85423405
luca.chieffo@ashurst.com

Luca Maria Chieffo is a Counsel in our banking practice

Luca's broad-based finance practice covers real estate finance, acquisition finance, corporate lending, and private debt. He has extensive experience advising lenders and borrowers on sophisticated and innovative financing transactions, often with a multi-jurisdictional element.

In the alternative lending space, he has advised a number of the top tier players in the context of domestic or cross-border transactions via SPV or bond structures.



“

“A firm with very dynamic professional lawyers who are ready to meet your needs”

LEGAL 500 2022

“

“Availability and preparation for very complex issues, with a 360 degree view”

LEGAL 500 2022: BANKING

Our offices

Abu Dhabi

Sky Tower, Office 1305
Al Reem Island
PO Box 93529
Abu Dhabi
United Arab Emirates
T +971 (0)2 406 7200
F +971 (0)2 406 7250

Beijing

Level 26 West Tower, Twin Towers
B12 Jianguomenwai Avenue
Chaoyang District
Beijing 100022
PRC
T +86 10 5936 2800
F +86 10 5936 2801

Brisbane

Level 38, Riverside Centre
123 Eagle Street
Brisbane QLD 4000
Australia

Level 30
180 Ann St
Brisbane QLD 4000
Australia

T +61 7 3259 7000
F +61 7 3259 7111

Brussels

Avenue Louise 489
1050 Brussels
Belgium
T +32 (0)2 626 1900
F +32 (0)2 626 1901

Canberra

Level 11
12 Moore Street
Canberra ACT 2601
Australia
T +61 2 6234 4000
F +61 2 6234 4111

Dubai

Level 5, Gate Precinct Building 3
Dubai International Financial
Centre
PO Box 119974
Dubai
United Arab Emirates
T +971 (0)4 365 2000
F +971 (0)4 365 2050

Frankfurt

OpfernTurm
Bockenheimer Landstraße 2-4
60306 Frankfurt am Main
Germany
T +49 (0)69 97 11 26
F +49 (0)69 97 20 52 20

Glasgow

Central Exchange
20 Waterloo Street
Glasgow G2 6DB
United Kingdom
T +44 (0)20 7638 1111
F +44 (0)20 7638 1112

Hong Kong

11/F, Jardine House
1 Connaught Place
Central
Hong Kong
T +852 2846 8989
F +852 2868 0898

Jakarta (Associated Office)

Oentoeng Suria & Partners
Level 37, Equity Tower
Sudirman Central
Business District
Jl. Jend. Sudirman Kav. 52-53
Jakarta Selatan 12190
Indonesia
T +62 21 2996 9200
F +62 21 2903 5360

Jeddah (Associated Office)

Faisal Adnan Baassiri Law Firm
in Association with Ashurst LLP
Alesayi Building
Madinah Road (South)
Al Andalus District/1
PO Box 55339
Jeddah 21534
Saudi Arabia
T +966 (0)12 228 2700
F +966 (0)12 228 2701

London

London Fruit & Wool Exchange
1 Duval Square
London E1 6PW
United Kingdom
T +44 (0)20 7638 1111
F +44 (0)20 7638 1112

Los Angeles

1299 Ocean Avenue, Suite 320
Santa Monica, CA 90401
Los Angeles
United States of America
T +1 212 205 7018

Luxembourg

13 Avenue de la Liberté
L-1931 Luxembourg
T +352 28 133 221
F +352 28 133 220

Madrid

Alcalá, 44
28014 Madrid
Spain
T +34 91 364 9800
F +34 91 364 9801/02

Melbourne

Level 26
181 William Street
Melbourne VIC 3000
Australia
T +61 3 9679 3000
F +61 3 9679 3111

Milan

Piazza San Fedele, 2
20121 Milan
Italy
T +39 02 854231
F +39 02 85423444

Munich

Ludwigpalais
Ludwigstraße 8
80539 Munich
Germany
T +49 (0)89 24 44 21 100
F +49 (0)89 24 44 21 101

New York

55 Hudson Yards
18th Floor
New York, NY 10001
USA
T +1 212 205 7000
F +1 212 205 7020

Paris

18, square Edouard VII
75009 Paris
France
T +33 (0)1 53 53 53 53
F +33 (0)1 53 53 53 54

Perth

Level 32, Exchange Plaza
2 The Esplanade
Perth WA 6000
Australia
T +61 8 9366 8000
F +61 8 9366 8111

Port Moresby

Level 11, MRDC Haus
Cnr of Musgrave Street
and Champion Parade
PO Box 850
Port Moresby NCD
Papua New Guinea
T +675 309 2000
F +675 309 2099

Riyadh

Level 1, Building 7 (Zone A)
The Business Gate, Airport Road
Cordoba District, PO Box 94597
Riyadh 11683
Saudi Arabia
T +966 (0)11 261 1580
F +966 (0)11 261 1581

Shanghai

Unit 2301, Jin Mao Tower
88 Century Boulevard
Pudong New District
Shanghai 200121
China
T +86 21 6263 1888
F +86 21 6263 1999

Singapore

12 Marina Boulevard
#24-01 Marina Bay
Financial Centre Tower 3
Singapore 018982
T +65 6221 2214
F +65 6221 5484

Sydney

Level 11
5 Martin Place
Sydney NSW 2000
Australia
T +61 2 9258 6000
F +61 2 9258 6999

Tokyo

Shiroyama Trust Tower
30th Floor
4-3-1 Toranomon
Minato-ku, Tokyo 105-6030
Japan
T +81 3 5405 6200
F +81 3 5405 6222

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